

# **Module 1: Being a Field Representative and Your Connection to Man in the Mirror**

## **Handout for Training Video**



## The Great Commission

*Then the eleven disciples went to Galilee, to the mountain where Jesus had told them to go. When they saw him, they worshiped him; but some doubted. Then Jesus came to them and said, "All authority in heaven and on earth has been given to me. Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, and teaching them to obey everything I have commanded you. And surely I am with you always, to the very end of the age." Matthew 28:16-20 (NIV)*

What is the vision for Man in the Mirror?

What is the mission for Man in the Mirror?

What is the near term goal for a Field Representative?

What are the key attributes of a Field Representative?

The Elevator Speech – 5 components

Why are the Non-Disclosure and Intellectual Property Agreements so important?

What is the annual fee for a field rep and what does that include?

What are some of the services provided by Man in the Mirror for the Field Representative?

Why would a Field Representative want to raise special and/or recurring gifts (up to \$4800 per year)?

Why does Man in the Mirror apply a 14% administrative fee to gifts sent to the Field Representative?

Additional Notes:

### Our Statement of Faith

1. I believe the Bible to be the inspired, infallible, authoritative Word of God. The Scriptures are without error and are unchangeable. They have the power to accomplish His purpose of salvation.
2. I believe that there is one God, eternally existent in three persons -- the Father, Son and Holy Spirit -- who is the Creator and Lord of the universe and who governs all things according to His will and purposes.
3. I believe in the deity of Christ, in His virgin birth, in His sinless life, and in His miracles.
4. I believe in His vicarious and atoning death through His shed blood, in His bodily resurrection and in His ascension to the right hand of the Father. I eagerly anticipate His visible and personal return in power and glory.
5. I believe that Jesus Christ is God's only provision for sin and that salvation is wholly a work of God's free grace and not of works, goodness or religious ceremony. When I put my faith in Christ alone for salvation, God credited me with His righteousness and justified me in His sight.
6. I believe that for the salvation of lost and sinful men, regeneration by the Holy Spirit is absolutely essential.
7. I believe in the present ministry of the Holy Spirit, by whose indwelling I am enabled to live a godly life.
8. I believe in the resurrection of both the saved and lost -- the saved unto the resurrection of life; the lost unto the resurrection of the damnation.
9. I believe Jesus Christ is the Head of the church, His body, which is composed of all people, living and dead, who have been joined to Him through saving faith.
10. I believe that the Lord Jesus Christ commanded all believers to "go and make disciples of all nations, baptizing them in the name of the Father and of the son and of the Holy Spirit, and teaching them to obey everything I have commanded you." I believe in a total commitment to this Great Commission and to the Lord Jesus Christ.

### Our Guiding Principles

***We are for Christ.*** Our principal task is to glorify and enjoy Christ through our work. We desire for each associate to passionately love God with all their heart, soul, mind, and strength. There must be an intensity we bring to loving God. We must learn to love him with every ounce of our energy and the sum of our strength. Our work *for* God must proceed from the overflow of our walk *with* God.

***We are for each other.*** The impact we have on those outside our walls will be limited to the impact we have on each other. We must first become to each other what we want men, men's leaders, pastors, and the church to become. This means we maintain an environment to celebrate each other's giftedness. We must love each other as Christ would love. We will keep it fun.

***We are for a spiritual awakening.*** We want to foster a spirit of deep and sustained revival. We pray God will take off the roof and drench our nation with His Spirit like fresh rain. Our part? God has called us to equip leaders who reach men. He has given us a life-changing message. We will help leaders show men the cross for their sins and the resurrection for new life. We believe that if men will bring themselves into the real presence of Jesus, He will show them what to do. For this reason we will set "Big Holy Audacious Goals.

***We are for innovation.*** We want people to expect our next steps to be unexpected. We want to draw outside the lines. We want to be the cutting edge leader in reaching men. We are not in competition with anyone. Rather, we believe a rising tide raises all boats.

***We are for reaching as many men as possible.*** We are stewards of a great calling. We focus on the central message of the gospel and do not champion lesser points of theology. We reach men only to the extent that we encourage and equip leaders. Therefore, we must create a high perception of value. We want to make leaders curious about who we are and what we do. We want leaders to be better off after every interaction with us. Whether or not they have attended a training event, distributed books, or held a seminar – we want to occupy the position in a leaders' mind that Man in the Mirror is where to turn for effective resources that reach men.

***We are for going the second mile.*** We want to astound those we serve with attention to detail, doing the little things right, an unswerving commitment to excellence, and virtual perfection in quality. "Quality is free." Our desire is to always do it right the first time. Professionalism is our hallmark.

***We are for self-funding.*** We want each ministry project to pay its own way after start-up.

*I will endeavor by God's grace to make these principles my own, and make my work reflect their worth.*

### Intellectual Property

Man in the Mirror has exerted considerable effort in research, testing development of language forms, training materials and promotion of the No Man Left Behind model, the Journey to Biblical Manhood, its logo and other products, services and resources. These efforts have been funded extensively by a committed network of donors and partners, with supporting investment from leaders who have participated in various training venues. It is the responsibility of Man in the Mirror to steward and protect these ideas and materials, to preserve their core message and ensure the effectiveness of the models through accurate and effective communication of its principles, as well as to maintain the ability of the ministry to train leaders and disciple men going forward. In addition, Man in the Mirror and its publishers maintain the copyrights on all materials and their derivatives, and are required by law to protect the copyright.

To ensure this, Man in the Mirror, Area Directors and Field Representatives must have an agreed upon framework for all use of the No Man Left Behind, the Journey to Biblical Manhood and other ministry materials and ideas as we move forward in our efforts to reach and disciple men on a collaborative basis.

Area Directors and Field Representatives understand and agree that materials provided to them by Man in the Mirror are considered intellectual property and must be used as provided without modification or alteration. Exceptions must be submitted and approved by Man in the Mirror in writing.

To ensure that all necessary information is being communicated, Area Directors and Field Representatives may not alter or modify any workbooks, PowerPoint presentations or Speaker's Notes for any Man in the Mirror events or programs without the express, prior consent of Man in the Mirror. You may add complementary materials of your own without approval.

If an Area Director or Field Representative wishes to develop a promotional item for any Man in the Mirror product, service or resource(s), they agree to provide Man in the Mirror with a copy of the design/content for approval in advance.

As an Area Director or Field Representative, you agree to protect as confidential, the list of churches/leaders/event registration lists that are provided to you or developed by you in the course of your ministry efforts. You will safeguard this information from other individuals, organization, businesses, churches or ministries. All such information is the property of Man in the Mirror. Exception must have written consent from Man in the Mirror.



### Non-Disclosure Agreement

Upon completion of satisfying your monthly MPD objective as an Area Director or successfully completed Field Representative training, Man in the Mirror is pleased to offer you a list of churches and relevant contact information for your geographic area. You agree to use this information for marketing Man in the Mirror products and services only. These products and services are defined as those that are on our website ([maninthemirror.org](http://maninthemirror.org)) or identified as official Man in the Mirror materials or services. Any other use of this information without specific previous approval by the president of Man in the Mirror is strictly prohibited and may be grounds for termination.

You further agree to keep this information confidential and will safeguard the list in its entirety.

Man in the Mirror makes no claim to the accuracy or currency of the data. Changes to names, phone numbers, fax numbers, email addresses and shipping/mailling/physical addresses are not uncommon. As such, Area Directors and Field Representatives will recognize such inaccuracies as just that. Corrections and changes to any data by the Area Director or Field Representative and provided to Man in the Mirror will become the ownership of Man in the Mirror.

Additional Notes: